

CUSTOMER GUIDE: License Selection Guide

Overview

If you have decided that FLEETMATE® offers the features that you need, the next step is to determine which license you need to purchase. The chart below can be used as basic guide to help you determine which FLEETMATE license will work best for you based on software capability, capacity, and cost.

# Users \ # Assets	1 or 2	3 to 5 <i>(Concurrent)</i>	6 or More <i>(Concurrent)</i>
Up to 50	FLEETMATE 50 Per-User	FLEETMATE Office 50	FLEETMATE Enterprise
Up to 100	FLEETMATE 100 Per-User	FLEETMATE Office 100	FLEETMATE Enterprise
100 to 1500	FLEETMATE Per-User	FLEETMATE Office	FLEETMATE Enterprise
1500 or More	FLEETMATE Enterprise	FLEETMATE Enterprise	FLEETMATE Enterprise

License Selection Chart

The term **Asset** refers to any motor vehicle or other type of equipment/machine that you are managing with FLEETMATE. The term **User** is referring to an active user session.

The license that you choose is based primarily on the number of assets you need to manage, and the number of concurrent users that will be using FLEETMATE.

There are other factors that will influence the selection process. The Enterprise Edition should be considered when:

- heavy use of the Inventory Tracking module is anticipated
- 6 or more simultaneous sessions are needed

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Can I increase my user count or capacity later?

Yes, you can either add an additional license (same asset capacity), or upgrade your license.

For per-user licensing, you can purchase an additional user license. You will be adding to your existing license count, as opposed to upgrading it. This will increase the number of concurrent sessions supported, but will not increase your current asset capacity.

If you later find that you need the next level of licensing (users and/or assets), you can upgrade your current license. To do this, you will need to call or write for a special online link to use to upgrade your license.

If you purchase a license upgrade within 12 months of your original purchase, you will receive full credit for your original purchase. Basically, you'll pay the difference in price. You will need to call or write us for instructions in order to receive your upgrade discount.

If you purchase a license upgrade within 12-24 months of your original purchase, you will receive a 50% credit for your original purchase. You will need to call or write us for instructions in order to receive your upgrade discount.

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Additional Assistance

If you need any assistance determining which license is best for you, please contact us to discuss your needs. We will be glad to assist you.

Please write to us at support@fleetmate.com or call us at **410-282-3603** (weekdays, 9 AM to 5 PM EDT).

Thank you for your interest in FLEETMATE.